

Purpose

The purpose of this event is to enhance vendor GC and sub-relationships, A/E and sub-relationships, including vendor relationships to ensure quality performance on FBISD projects.

The FBISD Small Business Workshop will concentrate on criteria for vendors interested in doing business with Fort Bend ISD and the Small Business Enterprise Program, which was adopted by the Fort Bend ISD Board of Trustees.



AGENDA

- Greetings/Housekeeping Items - Jeanette Boleware, FBISD Small Business Enterprise Program Coordinator
 - National Anthem/Pledge
 - Introduction – Damien Viltz, Chief Operations Officer
 - Welcome - Dr. Christi Whitbeck, Superintendent of Schools
 - **VATRE**
 - Steve Bassett, Deputy Superintendent
 - Kim Smith, Chief Communications Officer
 - **US SBA – Guest Speaker**
 - Valerie Coleman, US SBA
 - **FBISD Upcoming Opportunities/Highlights**
 - 2018 Bond
 - 2023 Bond
 - Highlights – Chassidy Coordinator Community & Civic Engagement
 - **FBISD Purchasing – Doris Emeka-Onyenwe, Director**
 - **FBISD Transition Services – Debra Wingard**
 - **Regions Bank – Financial Insights**
 - Jason Escobedo – Vice President, Financial Wellness Relationship Manager
 - Maria M. Euceda-Cruz-Vice President, Branch Manager
 - **CERTIFICATION CRITERIA – FBISD CERTIFYING/ENROLLMENT AGENCIES**
 - Shurronda Murray (Metro), Pedro Garcia (Port Houston), Dr. Porscha Jackson (City of Houston), Jesus Gomez (**US SBA**)
 - **NETWORKING – OPPORTUNITY CORNER**

Houston Community College – Veronica Douglas, City of Houston-OBO-Dr. Porscha Jackson, City of Houston- Housing & Development-Karen Franklin;
Metro-Shurronda Murray; Port Authority-Pedro Garcia; Milton Thibodeaux, Greater Houston Business Procurement Forum
- FBISD Small Business Team – Wrap Up**

INTRODUCTION



DAMIEN VILTZ, CHIEF OPERATIONS OFFICER

WELCOME



Dr. Christie Whitbeck, Superintendent of Schools



Steve Bassett
Deputy Superintendent



Kim Smith
Chief Communications Officer



Valerie (Val) J. Coleman
National Program Manager, Prime Contracts Program
U.S. Small Business Administration
Valerie.coleman@sba.gov

Val is the Program Manager, Prime Contracts Program out of SBA headquarters, Office of Government Contracting in Washington, DC. She has been in this position since July 2016. Prior to that she was a PCR stationed at Johnson Space Center, Houston, TX. She is a former contracting officer with over 900 hours of education in the government contracting field and holds a Level III FAC-C certification.

On March 6, 2021, she began her 48th year with SBA.

Val has received numerous awards for her work with small businesses including those from the White House Conference on Small Business by President Clinton; National Contract Management Association, National Council of Contractors Association; National Association of Minority Contractors; United Way; Greater Little Rock Chamber of Commerce, Houston Minority Advocate of the Year, the Small Business Advocate Rising Star Award, Interagency Cooperation Award from the Department of Homeland Security for her work with FEMA in Houston after Hurricane Ike, Trailblazer of the Year, Minority Business Advocate of the Year Award from the Houston Minority Enterprise Development Week committee and Humanitarian of the Year from the Greater Houston Procurement Forum.



FBISD SMALL BUSINESS ENTERPRISE PROGRAM MONTHLY PROGRESS REPORT



- Multiple virtual events held to educate vendors on the process.
- Participation in various small business & chamber events throughout Fort Bend County and surrounding areas.
- Award Winning Program

**\$1.26
BILLION**



2023 Bond Dashboard

DOING BUSINESS WITH FBISD CRITERIA

Vendor Registration - To be eligible as a “Small Business” under the SBEP, a business must adhere to the following criteria:

- Visit the Vendor Registration section in Bonfire (<https://fortbendisd.bonfirehub.com/portal/>)
- Registration Video Assistance <https://support.gobonfire.com/hc/en-us>

Certification - To be eligible as a “Small Business” under the SBEP, a business must have one of the following eligible small business certificates/certifications:

- City of Houston SBE, MBE, WBE, PDBE
- Metropolitan Transit Authority of Harris County (METRO) SBE;
- Port of Houston Authority Enrollment (SBE Certificate); or
- US Small Business Administration - SBA 8A (if authorized by the District for a particular procurement)

Sam.Gov - SAM.gov, an official website of the U.S. government. There is no cost to use this site.

- The unique entity identifier - On April 4, 2022, the unique entity identifier used across the federal government changed from the DUNS Number to the Unique Entity ID (generated by SAM.gov).

FBISD SMALL BUSINESS ENTERPRISE PROGRAM CERTIFICATION/CERTIFICATE CHECKLIST

FBISD recognizes the following certification/certificate(s):

City of Houston	SBE	MBE	WBE	PDBE
Metro	SBE			
Port of Houston Authority	SBE			
US SBA	8A			

FBISD Small Business Enterprise Program

Upcoming Events



Virtual One-on-One Meetings (visit www.fortbendisd.com/sbep to request an appointment)



Virtual Focus Group(s) (Visit www.fortbendisd.com/sbep for details)



In-Person – Workshop – January 31, 2024 – 2:00 – 4:00 PM
James Reese Career & Technical Center



OPPORTUNITIES

<https://fortbendisd.bonfirehub.com>

Procurement Portal

Fort Bend Independent School District

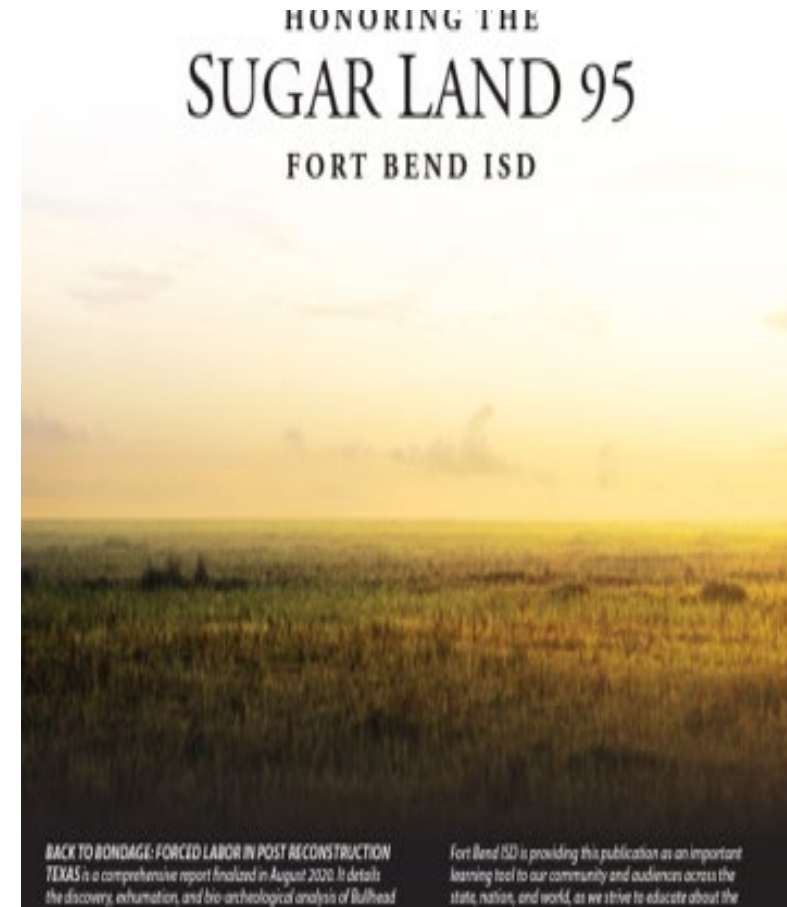
HIGHLIGHTS

Chassidy Olainu-Alade

**Coordinator Community and Civic Engagement –
Communications**

Fort Bend ISD / Sugar Land 95 Memorialization Project

National Social Studies Supervisor of the Year (2022) – NSSSA





FORT BEND ISD
Established 1959

PURCHASING



CONTACT US

Purchasing Department

555 Julie Rivers Dr.
Sugar Land, TX 77478

281-634-1802

Purchasing@fortbendisd.com

Office Hours

Monday – Friday
7:30am - 4:00pm

The background of the entire slide is a photograph of a classroom. In the foreground, a young Black girl with her hair in braids is focused on writing in a notebook with a purple pen. Other students are visible in the background, slightly out of focus, also working at their desks. The lighting is bright and natural, suggesting a daytime setting.

COMMITTED TO
E★cellence

**Special Education Transition Services and Small
Business Enterprise Program Partnership**

SBEP Quarterly Workshop(s) November 3, 2023



Small Business Workshop

Jason Escobedo FWRM

Nataly Castillo FWRM



NEXT STEP FINANCIAL WELLNESS



Jason Escobedo

Financial Wellness
Relationship Manager,
Vice President

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Help Employees Take Control of Their Financial Future

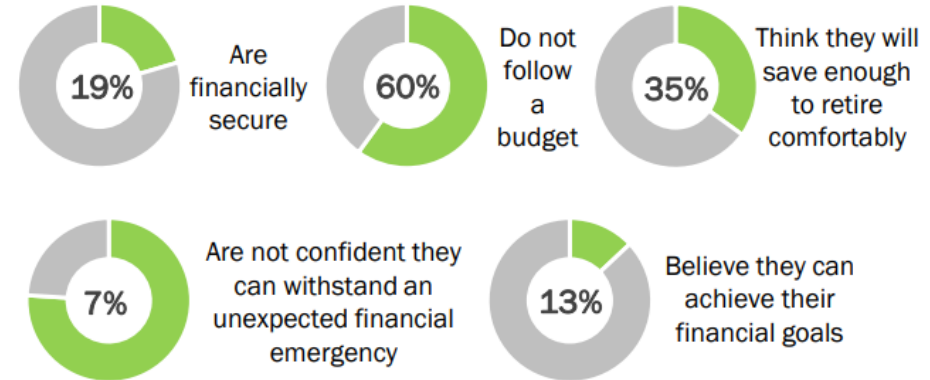
Free Employer Financial Wellness Solutions

Regions Next Step – Improving Employee Engagement

Regions Next Step Program provides on-site and virtual workshops that focus on helping you accomplish your unique financial goals. Let our knowledgeable, helpful associates guide your team through each step of their financial journey with advice and perspective to fit their needs. These seminars come at no cost to you or your employees.

After the disruption of COVID-19, finances are the top cause of employee stress. Financial distress intensified for employees over the past year, with 45% of these workers saying finances are a distraction at work and 72% saying they would be attracted to another company that cares more about financial well-being than their current company⁽¹⁾

Financial Wellness – Addressing Significant Issues



Resources for Employees

	16 instructor led live seminars		Financial Wellness Podcasts
	Financial Wellness Webinars		Financial Learning Center
	Money Management Tools		Pre-Seminar Survey

Free Seminars to Help Reach Financial Goals

Regions Next Step seminars will help your employees take control of their financial future, while encouraging their success in the workplace and beyond. Free seminars include:

- 10 Ways to Simplify Your Life Using Bank Technology
- Building Your Financial Know-How
- Energize Yourself Financially
- Managing Your Money
- Maximize Your Personal Wealth
- Protect Yourself From Identity Theft
- The Importance of Saving
- Saving for Retirement
- Your Credit Report
- Your Road to Home Ownership

⁽¹⁾ Source: PwC's 10th annual Employee Financial Wellness Survey, PwC US, 2021.



The Five Essential Elements of Well-Being*

- The first element is about how you occupy your time or simply liking what you do every day: your **Career Well-Being**.
- The second element is about having strong relationships and love in your life: your **Social Well-Being**.
- The third element is about effectively managing your economic life: your **Financial Well-Being**.
- The fourth element is about having good health and enough energy to get things done on a daily basis: your **Physical Well-Being**.
- The fifth element is about the sense of engagement you have with the area where you live: your **Community Well-Being**.

How Regions Bank Supports Financial Well-Being

Regions Next Step Financial Wellness Program inspires, and equips, employees in our communities with personalized financial guidance, perspective and tools. Next Step helps both existing, and potential bank clients, break down financial goals into manageable and achievable steps, so they can focus on excelling in the workplace and enjoying life.



NETWORKING – OPPORTUNITY CORNER

Houston Community College – Veronica Douglas
City of Houston- Housing & Development-Karen Franklin
Greater Houston Business Procurement Forum-Milton Thibodeaux

SBEP CERTIFICATION/ENROLLMENT PROCESS

Metro Transit Authority - Shurronda Murray
Port Authority - Pedro Garcia
City of Houston - Dr. Porscha Jackson
US SBA - Jesus Gomez



F O R T B E N D I S D

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